



Support documentation of  
FY2014-3Q financial results

# The Summary of Financial Results for FY2014-3Q (April 1 through December 31, 2013)

The Chugoku Electric Power Co., Inc.

January 31, 2014

In this report, the term "Fiscal Year 2014" describes the period which ended March 31, 2014.

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# I . FY2014 3rd Quarter Financial Results

# 1. FY2014 -3Q Financial Results Summary

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## (1) Consolidated

(billion yen)

|                    | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) | Rate of change<br>(A/B-1) |
|--------------------|------------------|------------------|---------------------|---------------------------|
| Operating revenues | 905.3            | 883.5            | 21.8                | 2.5%                      |
| Operating income   | ▲6.0             | ▲1.8             | ▲4.1                | —                         |
| Ordinary income    | ▲16.4            | ▲18.7            | 2.2                 | —                         |
| Net income         | ▲13.2            | ▲13.6            | 0.3                 | —                         |

(Rounded down to the hundred million yen)

## (2) Non-consolidated

(billion yen)

|                    | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) | Rate of change<br>(A/B-1) |
|--------------------|------------------|------------------|---------------------|---------------------------|
| Operating revenues | 852.7            | 834.4            | 18.2                | 2.2%                      |
| Operating income   | ▲13.8            | ▲11.5            | ▲2.3                | —                         |
| Ordinary income    | ▲25.0            | ▲24.6            | ▲0.4                | —                         |
| Net income         | ▲18.5            | ▲16.2            | ▲2.3                | —                         |

(Rounded down to the hundred million yen)

## 2. Electricity Sales

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- Electricity sales were 42.99 billion kWh, down 0.1% in comparison with the same period in the previous year.
- Lighting use decreased in comparison with the same period in the previous year due to reasons such as the decrease in heating demand caused by the higher spring temperature, despite the increase in cooling demand caused by the higher summer temperature.
- Large-scale electricity increased in comparison with the same period in the previous year due to reasons such as the increase in "machine " and "chemical" demand.

| (billion kWh)                        |                  |                  |                     |                              |
|--------------------------------------|------------------|------------------|---------------------|------------------------------|
|                                      | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) | Rate of<br>change<br>(A/B-1) |
| <b>Total</b>                         | <b>42.99</b>     | <b>43.04</b>     | <b>▲0.05</b>        | <b>▲0.1%</b>                 |
| <b>Other than eligible customers</b> | <b>14.62</b>     | <b>14.81</b>     | <b>▲0.19</b>        | <b>▲1.3%</b>                 |
| <b>Lighting</b>                      | <b>12.91</b>     | <b>13.04</b>     | <b>▲0.13</b>        | <b>▲1.0%</b>                 |
| <b>Low voltage</b>                   | <b>1.71</b>      | <b>1.77</b>      | <b>▲0.06</b>        | <b>▲3.0%</b>                 |
| <b>Eligible customers ※</b>          | <b>28.37</b>     | <b>28.23</b>     | <b>0.14</b>         | <b>0.5%</b>                  |
| <b>Commercial</b>                    | <b>8.34</b>      | <b>8.30</b>      | <b>0.04</b>         | <b>0.4%</b>                  |
| <b>Industrial</b>                    | <b>20.03</b>     | <b>19.93</b>     | <b>0.10</b>         | <b>0.5%</b>                  |
| <b>Large-scale</b>                   | <b>16.76</b>     | <b>16.65</b>     | <b>0.11</b>         | <b>0.7%</b>                  |

(※) Eligible customers: Demand for special high-tension or high-tension power reception with contracted power that is, in general, 50 kW or more.

**<Reference> Average monthly temperature** (Hiroshima city) (°C)

|                               | 2013 |      |      |      |      |      |      |      |      |      |
|-------------------------------|------|------|------|------|------|------|------|------|------|------|
|                               | Mar. | Apr. | May  | Jun. | Jul. | Aug. | Spt. | Oct. | Nov. | Dec. |
| FY2014                        | 10.7 | 13.5 | 19.7 | 24.0 | 28.3 | 29.5 | 24.6 | 19.9 | 11.9 | 6.5  |
| Difference from previous year | 2.0  | ▲1.5 | 0.1  | 0.8  | 0.9  | 0.0  | ▲1.0 | 1.0  | 0.2  | 1.0  |
| Difference from average year  | 1.6  | ▲1.2 | 0.4  | 1.0  | 1.2  | 1.3  | 0.2  | 1.6  | ▲0.6 | ▲1.0 |

# 3. Supply Capacity

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- Hydroelectric of own facilities increased due to the increased water flow.
- Thermal and purchased power decreased due to the increase in hydroelectric and the decrease in transmission of electricity to other electric power companies.

(billion kWh)

|                              |                              | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) | Rate of<br>change<br>(A/B-1) |
|------------------------------|------------------------------|------------------|------------------|---------------------|------------------------------|
| <b>Supply Capacity</b>       |                              | <b>47.39</b>     | <b>47.33</b>     | <b>0.06</b>         | <b>0.1%</b>                  |
| <b>Own facilities</b>        | (Water Flow Rate)            | (107.8%)         | (86.5%)          | (21.3%)             |                              |
|                              | <b>Hydroelectric</b>         | <b>2.67</b>      | <b>2.25</b>      | <b>0.42</b>         | <b>18.9%</b>                 |
|                              | <b>Thermal</b>               | <b>29.17</b>     | <b>30.28</b>     | <b>▲1.11</b>        | <b>▲3.7%</b>                 |
|                              | (Capacity Factor)            | (—)              | (—)              | (—)                 |                              |
|                              | <b>Nuclear</b>               | —                | —                | —                   | —                            |
|                              | <b>New energy sources ※1</b> | <b>0.00</b>      | <b>0.00</b>      | <b>▲0.00</b>        | <b>▲1.0%</b>                 |
| <b>Purchased power</b>       |                              | <b>16.26</b>     | <b>17.30</b>     | <b>▲1.04</b>        | <b>▲6.0%</b>                 |
| <b>Interchanged power ※2</b> |                              | <b>▲0.12</b>     | <b>▲1.86</b>     | <b>1.74</b>         | <b>▲93.4%</b>                |
| <b>Pumping use</b>           |                              | <b>▲0.59</b>     | <b>▲0.64</b>     | <b>0.05</b>         | <b>▲8.0%</b>                 |

※1: As there are actual values less than 10 million, the rate of change is ▲1.0%.

※2: Positive number indicates electricity received from other companies, negative number indicates electricity transmitted to other companies.

# 4. Income Statement < Non-Consolidated >

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## (1) Revenues

(billion yen)

|                                       | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) | Breakdown  |
|---------------------------------------|------------------|------------------|---------------------|--|
| <b>Ordinary revenues</b>              | <b>864.0</b>     | <b>846.1</b>     | <b>17.9</b>         |  |
| <b>Operating revenues</b>             | <b>852.7</b>     | <b>834.4</b>     | <b>18.2</b>         |  |
| <b>Electricity sales</b>              | <b>752.6</b>     | <b>728.9</b>     | <b>23.6</b>         | <ul style="list-style-type: none"> <li>▪ Decrease in electricity sales ▲0.8</li> <li>▪ Increase in revenue units +24.4</li> <li>  Revenue from fuel cost adjustment system +19.6</li> <li>  Renewable energy power promotion surcharge +7.7</li> </ul> |
| <b>Lighting</b>                       | <b>287.8</b>     | <b>282.5</b>     | <b>5.3</b>          |  |
| <b>Commercial &amp; industrial</b>    | <b>464.7</b>     | <b>446.4</b>     | <b>18.2</b>         |  |
| <b>Sales to other companies, etc.</b> | <b>100.1</b>     | <b>105.4</b>     | <b>▲5.3</b>         | <ul style="list-style-type: none"> <li>▪ Decrease in sales to other companies ▲28.8</li> <li>▪ Increase in grants on the act of renewable energy +18.0</li> <li>▪ Increase in incidental businesses +5.0</li> </ul>                                    |
| <b>Other revenues</b>                 | <b>11.3</b>      | <b>11.6</b>      | <b>▲0.3</b>         |  |

(Rounded down to the hundred million yen)

## (2) Expenses

(billion yen)

|                               | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | FY2014-3Q<br>(A) | FY2013-3Q<br>(B)   |
|-------------------------------|------------------|------------------|------------------|--|
| <b>Ordinary expenses</b>      | <b>889.1</b>     | <b>870.8</b>     | <b>18.3</b>      |  |
| <b>Operating expenses</b>     | <b>866.6</b>     | <b>846.0</b>     | <b>20.6</b>      |  |
| <b>Personnel</b>              | <b>83.0</b>      | <b>86.4</b>      | <b>▲3.4</b>      | ▪ Decrease in retirement allowances ▲2.5                               |
| <b>Material</b>               | <b>472.9</b>     | <b>441.1</b>     | <b>31.7</b>      | ▪ Lower yen rate +67.0   |
| <b>Fuel</b>                   | <b>298.4</b>     | <b>276.9</b>     | <b>21.5</b>      | ▪ Effects by capacity factor of coal & LNG power plants +31.5          |
| <b>Purchased power</b>        | <b>174.4</b>     | <b>164.2</b>     | <b>10.1</b>      | ▪ Lower CIF price ▲31.1  |
|                               |                  |                  |                  | ▪ Increase in water flow ▲11.2   |
|                               |                  |                  |                  | ▪ Decrease in electricity sales ▲0.8                                   |
|                               |                  |                  |                  | ▪ Decrease in sales to other companies, and other factors ▲23.7        |
| <b>Maintenance</b>            | <b>66.3</b>      | <b>83.8</b>      | <b>▲17.4</b>     | ▪ Decrease in nuclear power ▲10.1                                      |
|                               |                  |                  |                  | ▪ Decrease in thermal power ▲8.1                                       |
| <b>Depreciation</b>           | <b>72.3</b>      | <b>76.1</b>      | <b>▲3.8</b>      | ▪ Decrease caused by progress in declining-balance depreciation        |
| <b>Nuclear power back-end</b> | <b>4.7</b>       | <b>4.5</b>       | <b>0.1</b>       |  |
| <b>Others</b>                 | <b>167.3</b>     | <b>153.7</b>     | <b>13.5</b>      | ▪ Increase in payments of the levy on the act of renewable energy +7.7 |
|                               |                  |                  |                  | ▪ Increase in incidental businesses +4.9                               |
| <b>Interests</b>              | <b>18.1</b>      | <b>18.3</b>      | <b>▲0.1</b>      |  |
| <b>Other expenses</b>         | <b>4.3</b>       | <b>6.4</b>       | <b>▲2.1</b>      |  |

(Rounded down to the hundred million yen)



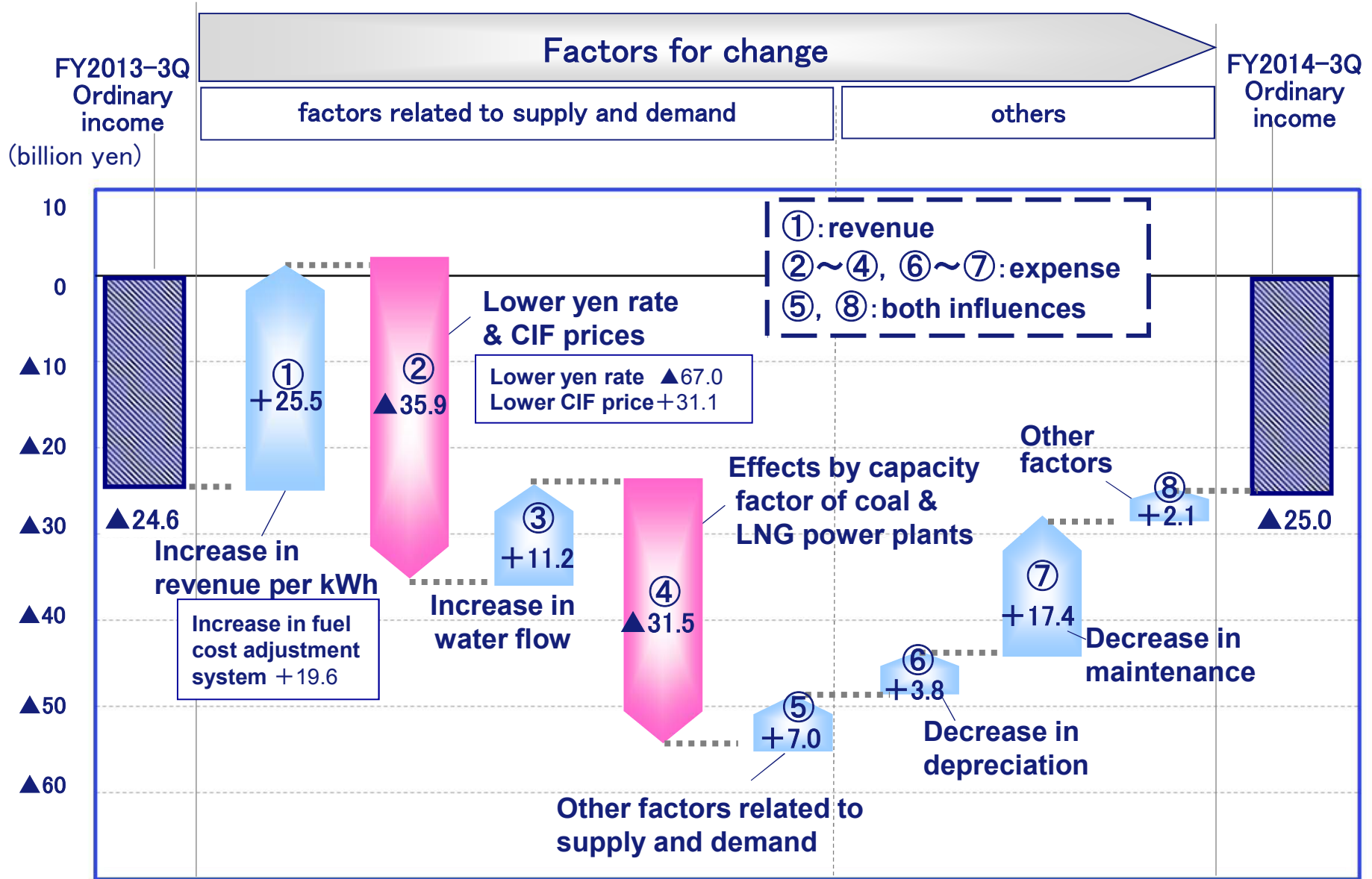
**(3) Income, etc**

(billion yen)

|   | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) | Breakdown |
|---|------------------|------------------|---------------------|-----------|
| Operating income                                  | ▲13.8            | ▲11.5            | ▲2.3                |           |
| Ordinary income                                   | ▲25.0            | ▲24.6            | ▲0.4                |           |
| Provision for drought                             | —                | ▲2.0             | 2.0                 |           |
| Provision for depreciation of nuclear power plant | 2.0              | 1.0              | 1.0                 |           |
| Income taxes, etc.                                | ▲8.5             | ▲7.3             | ▲1.2                |           |
| <b>Net income</b>                                 | <b>▲18.5</b>     | <b>▲16.2</b>     | <b>▲2.3</b>         |           |

(Rounded down to the hundred million yen)

# 5. Factors for change in Ordinary income < Non-Consolidated >



## 6. Major Factors

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### ■ Major Factors

|  | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) |
|--|------------------|------------------|---------------------|
| Exchange rate (¥ / \$)                       | 99               | 80               | 19                  |
| Crude oil prices (All Japan CIF) (\$ / b)    | 109.4            | 114.0            | ▲4.6                |
| Foreign coal prices (All Japan CIF) (\$ / t) | 108.2            | 129.7            | ▲21.5               |

(※) Crude oil prices and foreign coal prices in FY2014-3Q are assumption value of our company.

### ■ Financial impact (Sensitivity)

(billion yen)

|  | FY2014 |
|--|--------|
| Exchange rate (¥1 / \$)                    | 4.7    |
| Crude oil prices (All Japan CIF) (\$1 / b) | 3.4    |
| Water flow rate (1%)                       | 0.7    |
| Nuclear capacity factor (1%)               | 1.8    |

※For the full year (ending March 31, 2014)

# 7. Balance Sheet < Consolidated >

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(billion yen)

|  | End of<br>FY2014-3Q<br>(A) | End of<br>FY2013<br>(B) | Difference<br>(A-B) | Breakdown  |
|--|----------------------------|-------------------------|---------------------|--|
| <b>Assets</b>  | <b>2,874.3</b>             | <b>2,899.3</b>          | <b>▲25.0</b>        | See Appendix : P18,19<br>Balance Sheet<br><Non-consolidated> |
| <b>Electric utility fixed assets</b>                     | <b>1,365.5</b>             | <b>1,391.2</b>          | <b>▲25.7</b>        |  |
| <b>Construction in progress</b>                          | <b>574.1</b>               | <b>563.9</b>            | <b>10.1</b>         |  |
| <b>Liabilities</b>                                       | <b>2,283.3</b>             | <b>2,283.7</b>          | <b>▲0.4</b>         |  |
| <b>Interest-bearing debt</b>                             | <b>1,840.0</b>             | <b>1,812.3</b>          | <b>27.6</b>         |  |
| <b>Provision for depreciation of nuclear power plant</b> | <b>69.4</b>                | <b>67.3</b>             | <b>2.0</b>          |  |
| <b>Total net assets</b>                                  | <b>590.9</b>               | <b>615.5</b>            | <b>▲24.6</b>        |  |
| <b>Shareholders' equity</b>                              | <b>586.4</b>               | <b>611.1</b>            | <b>▲24.6</b>        |  |

(Rounded down to the hundred million yen)

# 8. Segment Information

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## (1) Comprehensive Energy Supply Business ※ (billion yen)

|                    | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) | Breakdown                       |
|--------------------|------------------|------------------|---------------------|---------------------------------|
| Operating revenues | 42.3             | 37.6             | 4.7                 | •Increase in LNG sales business |
| Operating income   | 1.8              | 1.2              | 0.5                 |                                 |

(Rounded down to the hundred million yen)

(※) Comprehensive Energy Supply Business is run by The Chugoku Electric Power Company, Energia Solution and Service Company, and Power Engineering and Training Service excluding transactions among them .

## (2) Information & Telecommunication Business (billion yen)

|                                     | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) | Breakdown                       |
|-------------------------------------|------------------|------------------|---------------------|---------------------------------|
| Operating revenues                  | 28.2             | 28.0             | 0.1                 | •Increase in corporate business |
| Electric telecommunication business | 22.9             | 21.9             | 1.0                 |                                 |
| Operating income                    | 5.0              | 5.0              | 0.0                 |                                 |
| Electric telecommunication business | 5.0              | 4.7              | 0.3                 |                                 |

(Rounded down to the hundred million yen)

## **Ⅱ . Performance Outlook for FY2014 Dividends**

# 1. Summary of Performance Outlook

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## (1) Consolidated

|                    | FY2014<br>(Forecasts)<br>As of Jan.29<br>(A) | FY2013<br>(Results)<br>(B) | Difference<br>(A-B) |
|--------------------|--|----------------------------|---------------------|
| Operating revenues | 1,245.0                                      | 1,199.7                    | 45.2                |
| Operating income   | 1.0  | ▲4.0                       | 5.0                 |
| Ordinary income    | ▲12.0  | ▲28.7                      | 16.7                |
| Net income         | ▲15.0  | ▲21.9                      | 6.9                 |

(billion yen)

| 【Reference】<br>FY2014<br>(Forecasts)<br>As of Oct.31 |
|--|
| 1,242.0  |
| —  |
| —  |
| —  |

## (2) Non-consolidated

|                    | FY2014<br>(Forecasts)<br>As of Jan.29<br>(A) | FY2013<br>(Results)<br>(B) | Difference<br>(A-B) |
|--------------------|--|----------------------------|---------------------|
| Operating revenues | 1,171.0                                      | 1,131.9                    | 39.0                |
| Operating income   | ▲10.0  | ▲16.5                      | 6.5                 |
| Ordinary income    | ▲25.0  | ▲38.1                      | 13.1                |
| Net income         | ▲23.0  | ▲26.6                      | 3.6                 |

(billion yen)

| 【Reference】<br>FY2014<br>(Forecasts)<br>As of Oct.31 |
|--|
| 1,169.0  |
| —  |
| —  |
| —  |

## ■ Major Factors

|  | FY2014<br>(Forecasts)<br>As of Jan.29<br>(A) | FY2013<br>(Results)<br>(B) | Difference<br>(A-B) |
|--|--|----------------------------|---------------------|
| Electricity sales (billion kWh)              | Approx. 58.90                                | 58.65                      | Approx. 0.25        |
| Exchange rate (¥ / \$)                       | Approx. 101                                  | 83                         | Approx. 18          |
| Crude oil prices<br>(All Japan CIF) (\$ / b) | Approx. 110                                  | 113.9                      | Approx. ▲3.9        |
| Nuclear capacity<br>factor (%)               | —  | —                          | —                   |

| 【Reference】<br>FY2014<br>(Forecasts)<br>As of Oct.31 |
|--|
| Approx. 58.80  |
| Approx. 99   |
| Approx. 109  |
| Undecided  |

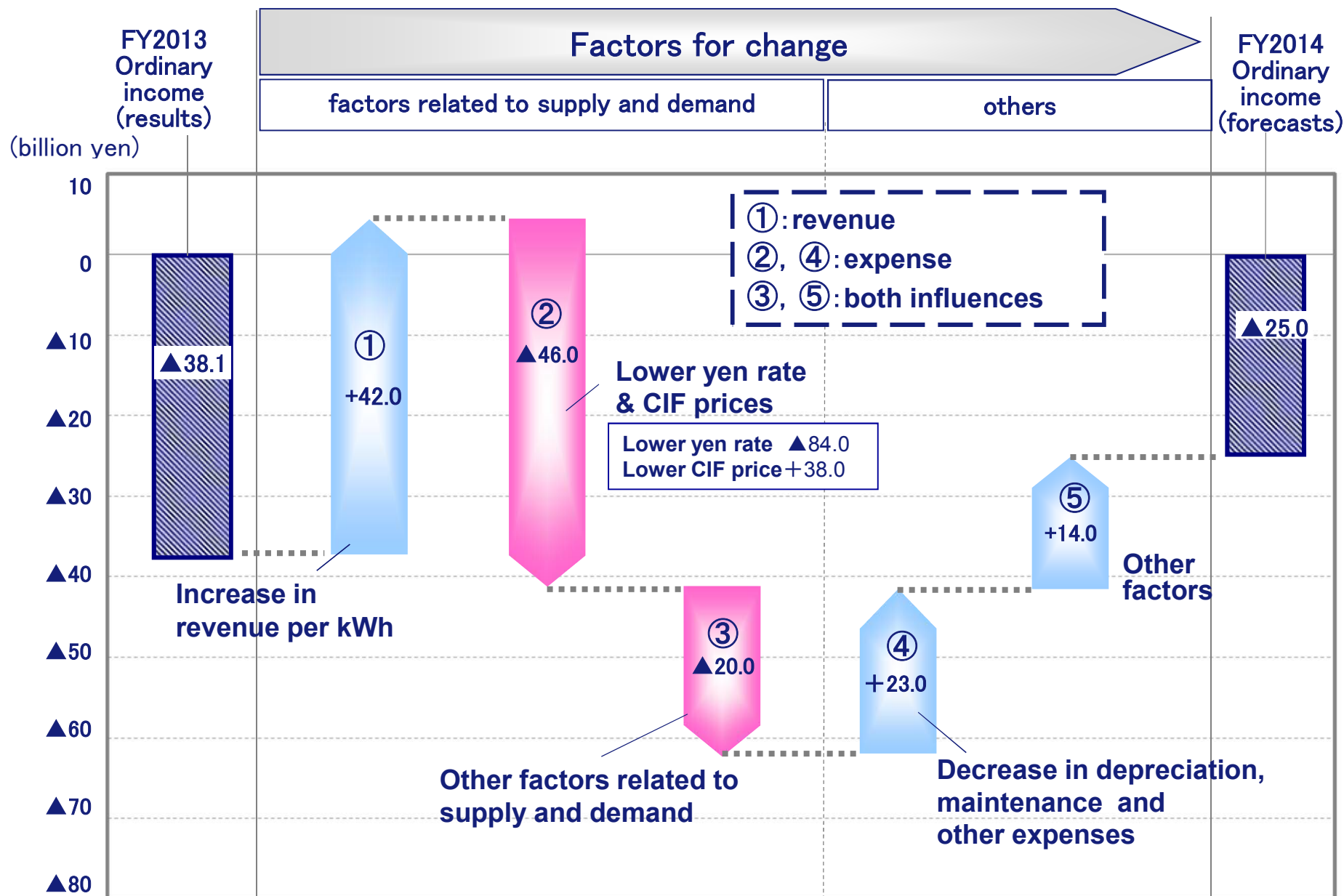
## ■ Financial impact (Sensitivity) (billion yen)

|   | FY2014<br>(Forecasts)<br>As of Jan.29<br>(A) | FY2013<br>(Results)<br>(B) | Difference<br>(A-B) |
|---|--|----------------------------|---------------------|
| Exchange rate (¥1 / \$)                       | 4.7  | 5.3                        | ▲0.6                |
| Crude oil prices<br>(All Japan CIF) (\$1 / b) | 3.4  | 2.9                        | 0.5                 |
| Water flow rate (1%)                          | 0.7  | 0.6                        | 0.1                 |
| Nuclear capacity<br>factor (1%)               | 1.8  | 1.6                        | 0.2                 |



## 2. Factors for change in Ordinary income < Non-Consolidated >

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- We have not revised the forecasts of dividends announced on October 31, 2013.
- We have not yet decided the year-end dividends.

< Dividends > (yen per share)

|                    | FY2014    | FY2013 |
|--------------------|-----------|--------|
| Interim dividends  | 25        | 25     |
| Year-end dividends | Undecided | 25     |
| Total              | Undecided | 50     |

## III. Appendix

# 1. Operating revenues < Non-Consolidated >

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## (1) Personnel

(billion yen)

|                       | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) | Breakdown   |
|-----------------------|------------------|------------------|---------------------|---|
| <b>Total</b>          | <b>83.0</b>      | <b>86.4</b>      | <b>▲3.4</b>         |   |
| Retirement allowances | 8.4              | 10.9             | ▲2.5                | •Decrease in actuarial difference depreciation ▲3.8 |

(Rounded down to the hundred million yen)

## Actuarial Difference

(billion yen)

|              | Recorded amount | FY2013 amount of amortization | FY2014 Estimate        |                             |                        |
|--------------|-----------------|-------------------------------|------------------------|-----------------------------|------------------------|
|              |                 |                               | Amount of amortization | Balance of non-amortization | Non-amortization years |
| FY2008       | ▲21.0           | ▲4.2                          | -                      | -                           | -                      |
| FY2009       | ▲25.4           | ▲5.0                          | ▲5.0                   | -                           | -                      |
| FY2010       | 22.1            | 4.4                           | 4.4                    | 4.4                         | 1                      |
| FY2011       | 0.1             | 0.0                           | 0.0                    | 0.0                         | 2                      |
| FY2012       | ▲0.1            | ▲0.0                          | ▲0.0                   | ▲0.0                        | 3                      |
| FY2013       | 4.7             | -                             | 0.9                    | 3.8                         | 4                      |
| <b>Total</b> | <b>▲19.4</b>    | <b>▲4.8</b>                   | <b>0.3</b>             | <b>8.2</b>                  | <b>-</b>               |

(※) Amortize for five years from next recorded year

(Rounded down to the hundred million yen)

**(2) Maintenance**

(billion yen)

|                                 | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) | Breakdown   |
|---------------------------------|------------------|------------------|---------------------|---|
| <b>Total</b>                    | <b>66.3</b>      | <b>83.8</b>      | <b>▲17.4</b>        |   |
| <b>Power source</b>             | <b>31.0</b>      | <b>49.6</b>      | <b>▲18.6</b>        | <ul style="list-style-type: none"> <li>▪ Decrease in nuclear power ▲10.1</li> <li>▪ Decrease in thermal power ▲8.1</li> </ul> |
| <b>Electric power transport</b> | <b>33.7</b>      | <b>32.3</b>      | <b>1.4</b>          |   |
| <b>Others</b>                   | <b>1.5</b>       | <b>1.7</b>       | <b>▲0.2</b>         |   |

(Rounded down to the hundred million yen)

**(3) Depreciation**

(billion yen)

|                                 | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) | Breakdown   |
|---------------------------------|------------------|------------------|---------------------|---|
| <b>Total</b>                    | <b>72.3</b>      | <b>76.1</b>      | <b>▲3.8</b>         | ▪ Decrease caused by progress in declining-balance depreciation |
| <b>Power source</b>             | <b>26.1</b>      | <b>28.3</b>      | <b>▲2.1</b>         |   |
| <b>Electric power transport</b> | <b>39.4</b>      | <b>40.7</b>      | <b>▲1.3</b>         |   |
| <b>Others</b>                   | <b>6.6</b>       | <b>7.1</b>       | <b>▲0.4</b>         |   |

(Rounded down to the hundred million yen)

## 2. Procurement and Consumption of Fuel (in-house)

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### (1) Procurement volume

|                    | Unit           | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) |
|--------------------|----------------|------------------|------------------|---------------------|
| <b>Fuel oil</b> ※1 | million liters | 1,100            | 1,000            | 100                 |
| <b>Crude oil</b>   | million liters | 710              | 950              | ▲240                |
| <b>Coal</b> ※2     | thousands tons | 4,230            | 4,680            | ▲450                |
| <b>LNG</b> ※2      | thousands tons | 1,930            | 1,840            | 90                  |

※1 : Internal combustion power plant included

※2 : Sales included

### (2) Consumption volume

|                    | Unit           | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) |
|--------------------|----------------|------------------|------------------|---------------------|
| <b>Fuel oil</b> ※3 | million liters | 1,110            | 1,000            | 110                 |
| <b>Crude oil</b>   | million liters | 740              | 940              | ▲200                |
| <b>Coal</b>        | thousands tons | 3,740            | 4,090            | ▲350                |
| <b>LNG</b>         | thousands tons | 1,530            | 1,490            | 40                  |

※3 : Internal combustion power plant included

# 3. Balance Sheet < Non-Consolidated >

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## (1) Assets

(billion yen)

|   | End of<br>FY2014-3Q<br>(A) | End of<br>FY2013<br>(B) | Difference<br>(A-B) | Breakdown   |
|---|----------------------------|-------------------------|---------------------|---|
| <b>Total</b>                                    | <b>2,675.1</b>             | <b>2,715.2</b>          | <b>▲40.0</b>        |   |
| <b>Fixed assets</b>                             | <b>2,441.0</b>             | <b>2,451.7</b>          | <b>▲10.6</b>        |   |
| <b>Electric utility<br/>fixed assets</b>        | <b>1,402.9</b>             | <b>1,429.0</b>          | <b>▲26.1</b>        | <ul style="list-style-type: none"> <li>▪ Asset capitalization +51.4</li> <li>▪ Depreciation ▲72.3<br/>(Accumulated depreciation rate 76.5%)</li> <li>▪ Retirement, etc. ▲5.2</li> </ul> |
| <b>Incidental<br/>business<br/>fixed assets</b> | <b>0.3</b>                 | <b>0.7</b>              | <b>▲0.3</b>         |   |
| <b>Non-business<br/>fixed assets</b>            | <b>4.3</b>                 | <b>4.6</b>              | <b>▲0.3</b>         |   |
| <b>Construction<br/>in progress</b>             | <b>579.4</b>               | <b>569.4</b>            | <b>10.0</b>         |   |
| <b>Nuclear fuel</b>                             | <b>183.5</b>               | <b>168.1</b>            | <b>15.4</b>         |   |
| <b>Others</b>                                   | <b>270.3</b>               | <b>279.7</b>            | <b>▲9.3</b>         |   |
| <b>Current assets</b>                           | <b>234.1</b>               | <b>263.4</b>            | <b>▲29.3</b>        | ▪ Increase in cash and time deposits  |

(Rounded down to the hundred million yen)

## (2) Liabilities and Net Assets

(billion yen)

|  | End of<br>FY2014-3Q<br>(A) | End of<br>FY2013<br>(B) | Difference<br>(A-B) | Breakdown  |                            |                         |                       |
|--|----------------------------|-------------------------|---------------------|--|----------------------------|-------------------------|-----------------------|
| <b>Total</b>   | <b>2,675.1</b>             | <b>2,715.2</b>          | <b>▲40.0</b>        | <b>&lt;Breakdown of interest-bearing debt&gt;</b>  |                            |                         |                       |
| <b>Liabilities</b>                                       | <b>2,234.3</b>             | <b>2,240.4</b>          | <b>▲6.1</b>         |  | End of<br>FY2014-3Q<br>(A) | End of<br>FY2013<br>(B) | Difference<br>(A - B) |
| <b>Long-term liabilities</b>                             | <b>1,731.3</b>             | <b>1,651.2</b>          | <b>80.0</b>         | Corporate bond   | <b>904.9</b>               | <b>884.9</b>            | <b>20.0</b>           |
| <b>Current liabilities</b>                               | <b>433.6</b>               | <b>521.8</b>            | <b>▲88.2</b>        | Long-term debt   | <b>828.8</b>               | <b>778.9</b>            | <b>49.9</b>           |
| <b>Provision for drought</b>                             | <b>—</b>                   | <b>—</b>                | <b>—</b>            | Short-term debt  | <b>66.0</b>                | <b>79.1</b>             | <b>▲13.0</b>          |
| <b>Provision for depreciation of nuclear power plant</b> | <b>69.4</b>                | <b>67.3</b>             | <b>2.0</b>          | CP   | <b>23.0</b>                | <b>54.0</b>             | <b>▲31.0</b>          |
| <b>Net Assets</b>  | <b>440.8</b>               | <b>474.7</b>            | <b>▲33.9</b>        | Total  | <b>1,822.8</b>             | <b>1,797.0</b>          | <b>25.8</b>           |
| <b>Common stock</b>                                      | <b>185.5</b>               | <b>185.5</b>            | <b>—</b>            | <ul style="list-style-type: none"> <li>• Net income ▲18.5</li> <li>• Dividend ▲18.1</li> </ul> |                            |                         |                       |
| <b>Capital surplus</b>                                   | <b>16.7</b>                | <b>16.7</b>             | <b>▲0.0</b>         |  |                            |                         |                       |
| <b>Retained earnings</b>                                 | <b>240.3</b>               | <b>277.0</b>            | <b>▲36.6</b>        |  |                            |                         |                       |
| <b>Treasury stock</b>                                    | <b>▲14.4</b>               | <b>▲14.4</b>            | <b>▲0.0</b>         |  |                            |                         |                       |
| <b>Net unrealized holding gains on securities, etc.</b>  | <b>12.6</b>                | <b>9.8</b>              | <b>2.8</b>          |  |                            |                         |                       |

(Rounded down to the hundred million yen)



# 4. Capital Expenditure < Non-Consolidated >

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(billion yen)

|                       | FY2014-3Q<br>(A) | FY2013-3Q<br>(B) | Difference<br>(A-B) |
|-----------------------|------------------|------------------|---------------------|
| <b>Total</b>          | <b>87.0</b>      | <b>72.1</b>      | <b>14.8</b>         |
| <b>Power Source</b>   | <b>40.8</b>      | <b>29.4</b>      | <b>11.4</b>         |
| <b>Electric Power</b> | <b>27.2</b>      | <b>24.8</b>      | <b>2.3</b>          |
| <b>Transmission</b>   | <b>9.3</b>       | <b>7.3</b>       | <b>2.0</b>          |
| <b>Transformation</b> | <b>7.0</b>       | <b>7.6</b>       | <b>▲0.5</b>         |
| <b>Distribution</b>   | <b>10.7</b>      | <b>9.9</b>       | <b>0.8</b>          |
| <b>Nuclear Fuel</b>   | <b>14.5</b>      | <b>13.1</b>      | <b>1.4</b>          |
| <b>Others</b>         | <b>4.2</b>       | <b>4.7</b>       | <b>▲0.5</b>         |

(※) Incidental Business Facilities Excluded

(Rounded down to the hundred million yen)

## (1) Financial Index

(billion yen)

|                  |                            | End of<br>FY2014-3Q | End of<br>FY2013 | Difference<br>(A-B) |
|------------------|----------------------------|---------------------|------------------|---------------------|
| Consolidated     | Interest-bearing debt      | 1,840.0             | 1,812.3          | 27.6                |
|                  | Exclude lease obligations  | 1,830.7             | 1,802.1          | 28.5                |
|                  | Shareholders' equity ratio | 20.4%               | 21.1%            | ▲0.7%               |
| Non-consolidated | Interest-bearing debt      | 1,822.8             | 1,797.0          | 25.8                |
|                  | Exclude lease obligations  | 1,822.8             | 1,797.0          | 25.8                |
|                  | Shareholders' equity ratio | 16.5%               | 17.5%            | ▲1.0%               |

(Rounded down to the hundred million yen)

## (2) Interest Rate (Non-Consolidated)

|               | FY2014-3Q | FY2013 |
|---------------|-----------|--------|
| Average       | 1.41%     | 1.48%  |
| End of period | 1.41%     | 1.41%  |

# 6. Information & Telecommunications Business

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## ■ Performance Outlook of Information & Telecommunications Business

(billion yen)

|  | FY2014(Forecasts)   |                     | Difference<br>(A-B) |
|--|---------------------|---------------------|---------------------|
|  | As of Jan.31<br>(A) | As of Oct.31<br>(B) |                     |
| <b>Operating revenues</b>                          | <b>38.7</b>         | <b>38.7</b>         | <b>0.0</b>          |
| <b>Electric telecommunication<br/>    business</b> | <b>31.0</b>         | <b>30.9</b>         | <b>0.0</b>          |
| <b>Operating income</b>                            | <b>6.2</b>          | <b>5.7</b>          | <b>0.4</b>          |
| <b>Electric telecommunication<br/>    business</b> | <b>6.1</b>          | <b>5.6</b>          | <b>0.5</b>          |

(Rounded down to the hundred million yen)

# 7. Diffusion Rate of Completely Electrical Housing and Electric Water Heater

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|  | Unit                          | FY2011 Results | FY2012 Results | FY2013 Results | FY2014-3Q Results                                  |
|--|-------------------------------|----------------|----------------|----------------|--|
| <b>Completely electrical housing introduced</b>                    |                               | <b>55</b>      | <b>46</b>      | <b>44</b>      | <b>31</b>  |
| <b>Newly-constructed</b>   | Number of housing (Thousand)  | <b>19</b>      | <b>21</b>      | <b>21</b>      | <b>15</b>  |
| <b>Remodeled ※1</b>  |                               | <b>35</b>      | <b>26</b>      | <b>23</b>      | <b>16</b>  |
| <b>The ratio of newly constructed electrical Housing</b>           | <b>%</b>                      | <b>52.3</b>    | <b>51.6</b>    | <b>49.1</b>    | { <b>45.6</b><br>※2 { <b>71.2</b><br>{ <b>15.5</b> |
| <b>Single homes</b>  | <b>%</b>                      | <b>82.4</b>    | <b>80.4</b>    | <b>78.1</b>    |  |
| <b>Housing complexes</b>   | <b>%</b>                      | <b>13.0</b>    | <b>18.5</b>    | <b>18.5</b>    |  |
| <b>Household diffusion rate of completely electric homes</b>       | <b>%</b>                      | <b>15.1</b>    | <b>16.4</b>    | <b>17.6</b>    | <b>18.6</b>  |
| <b>Electric water heater sales</b>                                 | thousand                      | <b>66.8</b>    | <b>60.1</b>    | <b>56.3</b>    | <b>40.8</b>  |
| <b>“Ecocute”</b>   |                               | <b>49.4</b>    | <b>44.9</b>    | <b>43.9</b>    | <b>33.4</b>  |
| <b>The diffusion rate of electric water heater</b>                 | <b>%</b>                      | <b>24.7</b>    | <b>25.7</b>    | <b>26.8</b>    | <b>27.6</b>  |
| <b>Electric Water Heater Contract Accounts (accumulated total)</b> | Number of accounts (Thousand) | <b>785.3</b>   | <b>825.2</b>   | <b>860.9</b>   | <b>888.6</b>                                       |

(※1) "Remodeled" includes homes which were converted to all-electric by the replacement only of hot-water supply equipment and kitchen equipment.

(※2) Figures as of the End of November , 2013.

(※3) Total amounts may not agree due to rounding off.

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