

Supporting document of  
FY2017-3Q financial results

# The Summary of Financial Results for FY2017-3Q

(April 1 through December 31, 2016)

The Chugoku Electric Power Co., Inc.

January 31, 2017

In this report, the term “Fiscal Year 2017” refers to the period between April 1, 2016 and March 31, 2017.

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# I . FY2017 3rd Quarter Financial Results

# 1. FY2017-3Q Financial Results Summary

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## (1) Consolidated

(billion yen)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)	Rate of change (A/B-1)
Operating revenues	872.0	907.2	▲35.1	▲3.9%
Operating income	35.5	29.5	6.0	20.6%
Ordinary income	21.4	19.6	1.7	9.1%
Net income attributable to owners of the parent	14.8	15.2	▲0.3	▲2.6%

(Rounded down to the hundred million yen)

## (2) Non-consolidated

(billion yen)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)	Rate of change (A/B-1)
Operating revenues	815.3	848.4	▲33.1	▲3.9%
Operating income	32.5	21.5	11.0	51.3%
Ordinary income	22.3	16.3	5.9	36.6%
Net income	21.4	12.2	9.1	74.7%

(Rounded down to the hundred million yen)

## 2. Electricity Sales

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- Electricity sales were 41.75 billion kWh, up by 1.5% in comparison with the same period in the previous year.
- Lighting use increased in comparison with the same period in the previous year due to the increase in air-conditioning demand caused by higher summer temperature, and others.
- Large-scale electricity increased in comparison with the same period in the previous year due to reasons such as the increase in “iron & steel” and “machine” industries demand.

(billion kWh)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)	Rate of change (A/B-1)
<b>Total</b>	<b>41.75</b>	<b>41.14</b>	<b>0.61</b>	<b>1.5%</b>
<b>Low voltage</b>	<b>13.91</b>	<b>13.47</b>	<b>0.44</b>	<b>3.2%</b>
<b>Lighting</b>	<b>12.35</b>	<b>11.95</b>	<b>0.40</b>	<b>3.3%</b>
<b>Power</b>	<b>1.56</b>	<b>1.52</b>	<b>0.04</b>	<b>2.4%</b>
<b>High voltage and Extra-high voltage</b>	<b>27.84</b>	<b>27.67</b>	<b>0.17</b>	<b>0.6%</b>
<b>Commercial</b>	<b>7.69</b>	<b>7.73</b>	<b>▲0.04</b>	<b>▲0.5%</b>
<b>Industrial</b>	<b>20.15</b>	<b>19.94</b>	<b>0.21</b>	<b>1.1%</b>
<b>Large scale</b>	<b>17.05</b>	<b>16.74</b>	<b>0.31</b>	<b>1.8%</b>
<b>Chemical</b>	<b>2.03</b>	<b>2.00</b>	<b>0.03</b>	<b>1.4%</b>
<b>Iron &amp; steel</b>	<b>4.36</b>	<b>4.24</b>	<b>0.12</b>	<b>2.8%</b>
<b>Machine</b>	<b>3.74</b>	<b>3.69</b>	<b>0.05</b>	<b>1.4%</b>

Hiroshima city (°C)	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Average monthly temperature	10.4	16.2	20.3	23.3	27.7	29.3	25.1	20.2	13.1	8.9
Difference from previous year	0.4	0.4	▲0.2	0.8	1.2	1.8	2.0	2.2	▲1.5	▲0.4
Difference from average year	1.3	1.5	1.0	0.3	0.6	1.1	0.7	1.9	0.6	1.4

### 3. Supply Capacity

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- Hydroelectric of own facilities increased in comparison with the same period in the previous year due to the increased water flow.
- Thermal power of own facilities decreased due to reasons such as the increase in hydroelectric and interchanged power and purchased power.
- Interchanged power and purchased power increased due to reasons such as the decrease in maintenance of other electric power companies' power plants.

(billion kWh)

		FY2017-3Q	FY2016-3Q	Difference	Rate of change
		(A)	(B)	(A-B)	(A/B-1)
<b>Supply Capacity</b>		<b>45.54</b>	<b>45.08</b>	<b>0.46</b>	<b>1.0%</b>
<b>Own facilities</b>	<b>Own</b>	<b>28.59</b>	<b>29.24</b>	<b>▲0.65</b>	<b>▲2.2%</b>
	(Water Flow Rate)	(113.4%)	(105.7%)	(7.7%)	
	<b>Hydroelectric</b>	<b>2.76</b>	<b>2.50</b>	<b>0.26</b>	<b>10.2%</b>
	<b>Thermal</b>	<b>25.83</b>	<b>26.74</b>	<b>▲0.91</b>	<b>▲3.4%</b>
	(Capacity Factor)	( — )	( — )	( — )	
	<b>Nuclear</b>	—	—	—	—
	<b>New energy sources</b>	<b>0.00</b>	<b>0.00</b>	<b>▲0.00</b>	<b>▲4.4%</b>
<b>Interchanged power and purchased power</b>		<b>17.51</b>	<b>16.35</b>	<b>1.16</b>	<b>7.1%</b>
<b>Pumping use</b>		<b>▲0.56</b>	<b>▲0.51</b>	<b>▲0.05</b>	<b>8.9%</b>

# 4. Income Statement < Consolidated >

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## (1) Revenues

(billion yen)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)	Breakdown
<b>Ordinary revenues</b>	<b>882.2</b> (827.4)	<b>920.3</b> (863.9)	<b>▲38.0</b> (▲36.5)	
<b>Operating revenues</b>	<b>872.0</b> (815.3)	<b>907.2</b> (848.4)	<b>▲35.1</b> (▲33.1)	
<b>from electric power operations</b>	<b>800.7</b>	<b>821.2</b>	<b>▲20.5</b>	
<b>Electricity sales</b>	<b>664.9</b>	<b>709.7</b>	<b>▲44.7</b>	<ul style="list-style-type: none"> <li>▪ Decrease in revenue units ▲55.2</li> <li>Decrease in fuel cost adjustment charges ▲79.8</li> <li>Increase in renewable energy power promotion surcharge +24.7</li> <li>▪ Increase in electricity sales +10.5</li> </ul>
<b>Lighting</b>	<b>256.0</b>	<b>262.5</b>	<b>▲6.5</b>	
<b>Commercial &amp; industrial</b>	<b>408.9</b>	<b>447.1</b>	<b>▲38.2</b>	
<b>Others</b>	<b>135.7</b>	<b>111.5</b>	<b>24.2</b>	▪ Increase in grants on the act of renewable energy +23.7
<b>from other operations</b>	<b>147.3</b> (14.5)	<b>178.0</b> (27.1)	<b>▲30.6</b> (▲12.5)	▪ Decrease in incidental businesses ▲12.5
<b>Internal transaction in consolidated accounting</b>	<b>▲76.0</b>	<b>▲92.0</b>	<b>15.9</b>	
<b>Other revenues</b>	<b>10.1</b> (12.1)	<b>13.0</b> (15.5)	<b>▲2.8</b> (▲3.4)	

(※) Figures in parentheses ( ) are Non-Consolidated.

(Rounded down to the hundred million yen)

## (2) Expenses

(※) Figures in parentheses ( ) are Non-Consolidated. (billion yen)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)	Breakdown
Ordinary expenses	860.8 (805.0)	900.6 (847.6)	▲39.8 (▲42.5)	
Operating expenses	836.4 (782.7)	877.7 (826.8)	▲41.2 (▲44.1)	
from electric power operations	768.9	800.4	▲31.5	
Personnel	75.0	74.5	0.4	
Material	350.2	399.5	▲49.3	<ul style="list-style-type: none"> <li>▪ Higher yen rate ▲27.0</li> <li>▪ Lower CIF price ▲22.5</li> <li>▪ Increase in capacity factor of coal power plants ▲13.8</li> <li>▪ Lower unit price of stored fuel ▲9.3</li> <li>▪ Increase in water flow ▲1.5</li> <li>▪ Decrease in capacity factor of LNG power plants +2.4</li> <li>▪ Increase in electricity sales +4.9</li> <li>▪ Increase in purchase of renewable energy, etc. +17.5</li> </ul>
Fuel	123.8	188.1	▲64.3	
Purchased power	226.4	211.4	14.9	
Maintenance	70.5	70.7	▲0.2	
Depreciation	69.0	70.1	▲1.0	
Nuclear power back- end	3.8	4.1	▲0.3	
Others	200.2	181.4	18.8	▪ Increase in payments of the levy on the act of renewable energy +24.7
from other operations	143.1 (13.8)	168.2 (26.4)	▲25.0 (▲12.5)	▪ Decrease in incidental businesses ▲12.5
Internal transaction in consolidated accounting	▲75.6	▲91.0	15.3	
Other expenses	24.3 (22.3)	22.9 (20.7)	1.4 (1.5)	
Interests	(15.8)	(16.5)	(▲0.6)	



## (3) Income, etc.

(billion yen)

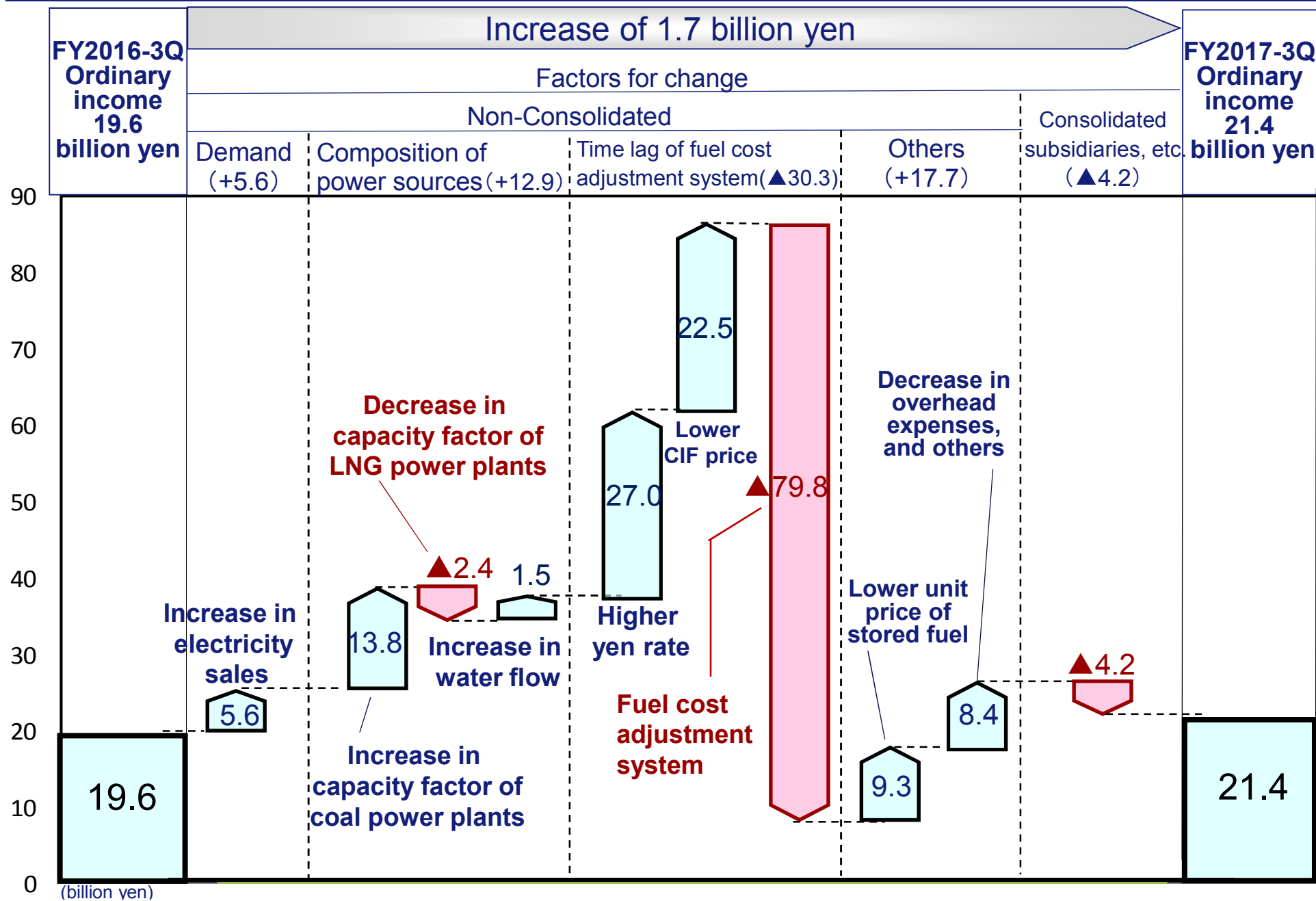
	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)	Breakdown
<b>Operating income</b>	<b>35.5</b> <b>(32.5)</b>	<b>29.5</b> <b>(21.5)</b>	<b>6.0</b> <b>(11.0)</b>	
<b>Ordinary income</b>	<b>21.4</b> <b>(22.3)</b>	<b>19.6</b> <b>(16.3)</b>	<b>1.7</b> <b>(5.9)</b>	
<b>Provision for drought</b>	<b>0.4</b>	<b>▲0.7</b>	<b>1.2</b>	
<b>Provision for depreciation of nuclear power plant</b>	<b>1.1</b>	<b>3.9</b>	<b>▲2.7</b>	
<b>Extraordinary income</b>	<b>—</b> <b>(4.6)</b>	<b>6.2</b> <b>(2.7)</b>	<b>▲6.2</b> <b>(1.9)</b>	
<b>Income taxes, etc.</b>	<b>5.0</b> <b>(4.0)</b>	<b>7.5</b> <b>(3.6)</b>	<b>▲2.5</b> <b>(0.3)</b>	
<b>Net income</b>	<b>14.8</b> <b>(21.4)</b>	<b>15.2</b> <b>(12.2)</b>	<b>▲0.3</b> <b>(9.1)</b>	

Due to partial sales of the shares of CHUDENKO CORPORATION

(※) Figures in parentheses ( ) are Non-Consolidated.

(Rounded down to the hundred million yen)

# 5. Factors for change in Ordinary income < Consolidated >



## 6. Major Factors

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### ■ Major Factors (Non-Consolidated)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)
Exchange rate (¥ / \$)	107	122	▲15
Crude oil prices (All Japan CIF) (\$ / b)	44.9	54.6	▲9.7
Foreign coal prices (All Japan CIF) (\$ / t)	74.5	77.3	▲2.8

### ■ Financial impact (Sensitivity) (Non-Consolidated)

	FY2017-3Q
Exchange rate (¥1 / \$)	1.8
Crude oil prices (All Japan CIF) (\$1 / b)	2.0
Water flow rate (1%)	0.2

(billion yen)

# 7. Balance Sheet < Consolidated >

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(※) Figures in parentheses ( ) are Non-Consolidated .

(billion yen)

	End of FY2017-3Q (A)	End of FY2016 (B)	Difference (A-B)	Breakdown
<b>Assets</b>	<b>3,005.7</b> (2,774.8)	<b>3,070.9</b> (2,840.1)	<b>▲65.2</b> (▲65.3)	·Reversal of fund reserved reprocessing of irradiated nuclear fuel ▲39.7
<b>Electric utility fixed assets</b>	<b>1,310.3</b> (1,349.2)	<b>1,334.1</b> (1,374.9)	<b>▲23.8</b> (▲25.7)	·Asset capitalization +47.3 ·Depreciation ▲69.0 (Accumulated depreciation rate 77.8%) ·Retirement, etc. ▲3.8
<b>Construction in progress</b>	<b>747.1</b> (754.7)	<b>728.3</b> (723.5)	<b>18.7</b> (31.1)	
<b>Liabilities</b>	<b>2,421.1</b> (2,346.9)	<b>2,462.4</b> (2,396.6)	<b>▲41.2</b> (▲49.7)	·Reversal of provision for reprocessing of irradiated nuclear fuel ▲39.7
<b>Interest-bearing debt</b>	<b>1,985.7</b> (1,943.5)	<b>1,950.3</b> (1,918.5)	<b>35.3</b> (24.9)	
<b>Provision for depreciation of nuclear power plant</b>	<b>78.7</b> (78.7)	<b>77.5</b> (77.5)	<b>1.1</b> (1.1)	
<b>Total net assets</b>	<b>584.6</b> (427.9)	<b>608.5</b> (443.4)	<b>▲23.9</b> (▲15.5)	·Repurchase of own shares from the market ▲23.5
<b>Shareholders' equity ratio</b>	<b>19.3%</b> (15.4%)	<b>19.7%</b> (15.6%)	<b>▲0.4%</b> (▲0.2%)	

(Rounded down to the hundred million yen)

## 8. Segment Information

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### (1) Comprehensive Energy Supply Business ※ (billion yen)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)	Breakdown
Operating revenues	24.5	34.6	▲10.0	・Decrease in LNG sales business
Operating income	1.6	2.8	▲1.2	

(Rounded down to the hundred million yen)

(※) Comprehensive Energy Supply Business is run by The Chugoku Electric Power Company, Energia Solution and Service Company, and Power Engineering and Training Service excluding transactions among them .

### (2) Information & Telecommunication Business (billion yen)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)	Breakdown
Operating revenues	28.5	29.1	▲0.6	
Operating income	1.7	3.4	▲1.7	・Increase in commission expenses

(Rounded down to the hundred million yen)

## **Ⅱ . Performance Outlook for FY2017 Dividends**

- We expect that both consolidated and non-consolidated operating revenues will decrease in comparison with the last fiscal year. This is mainly because the electricity sales revenue is expected to decrease, due to the decrease in fuel cost adjustment charges resulted from the higher yen rate.
- We expect that both consolidated and non-consolidated income will decrease in comparison with the last fiscal year. This is mainly because the effect of the time lag of fuel cost adjustment system will get worse which is due to the lower yen rate and the increase in fuel prices from the second half of FY2017, despite our efforts for business efficiency enhancement and the decrease in material cost resulted from the increase in capacity factor of coal power plants which have the higher economic efficiency.

## 〈Reasons for Revisions of Forecasts〉

- We have revised the previously announced forecast of operating revenues, because fuel cost adjustment charges are expected to decrease. The income forecasts have also been revised from the ones previously announced, mainly because material expenses are expected to increase resulted from the lower yen rate, despite our efforts for business efficiency enhancement.

## 2. Summary of Performance Outlook

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### (1) Consolidated

(billion yen)

	FY2017 (Forecasts) As of January (A)	FY2016 (B)	Difference (A-B)	【Reference】 FY2017 (Forecasts) As of October
Operating revenues	1,191.0	1,231.5	▲40.5	1,193.0
Operating income	28.0	50.0	▲22.0	31.0
Ordinary income	11.0	39.2	▲28.2	19.0
Net income attributable to owners of the parent	4.0	27.1	▲23.1	11.0

### (2) Non-consolidated

(billion yen)

	FY2017 (Forecasts) As of January (A)	FY2016 (B)	Difference (A-B)	【Reference】 FY2017 (Forecasts) As of November
Operating revenues	1,113.0	1,150.5	▲37.5	1,114.0
Operating income	24.0	39.6	▲15.6	27.0
Ordinary income	10.0	31.3	▲21.3	17.0
Net income	10.0	21.0	▲11.0	15.0



## ■ Major Factors (Non-Consolidated)

	FY2017 (Forecasts) As of January (A)	FY2016 (B)	Difference (A-B)	【Reference】 FY2017 (Previously announced forecasts)
Electricity sales (billion kWh)	57.1	56.72	0.38	57.1
Exchange rate (¥/\$)	109	120	▲11	105
Crude oil prices (All Japan CIF) (\$/b)	47	48.7	▲1.7	47
Nuclear capacity factor (%)	—	—	—	—

## ■ Financial impact (Sensitivity) (Non-Consolidated)

	FY2017 (Forecasts) As of January (A)	FY2016 (B)	Difference (A-B)	(billion yen) 【Reference】 FY2017 (Previously announced forecasts)
Exchange rate (¥1/\$)	2.2	2.3	▲0.1	2.2
Crude oil prices (All Japan CIF) (\$1/b)	2.4	2.7	▲0.3	2.2
Water flow rate (1%)	0.3	0.3	—	0.3
Nuclear capacity factor* (1%)	0.5	0.6	▲0.1	0.5

- We have not revised the forecasts of dividends.
- Regarding the forecasts of the year-end dividends of FY2017, we cannot yet inform you at this time.

< Dividends > (yen per share)

	FY2017	FY2016
Interim	25	25
Year-end	Undecided	25
Total	Undecided	50

# Ⅲ. Appendix

# 1. Operating revenues < Non-Consolidated >

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## (1) Personnel

(billion yen)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)	Breakdown
<b>Total</b>	<b>75.0</b>	<b>74.5</b>	<b>0.4</b>	
Retirement allowances	2.1	1.3	0.8	•Increase in actuarial difference depreciation +1.6

(Rounded down to the hundred million yen)

## Actuarial Difference

(billion yen)

	Recorded amount	FY2016 amount of amortization	FY2017 Estimate		
			Amount of amortization	Balance of non-amortization	Non-amortization years
FY2011	0.1	0.0	—	—	—
FY2012	▲0.1	▲0.0	▲0.0	—	—
FY2013	4.7	0.9	0.9	0.9	1
FY2014	12.2	2.4	2.4	4.9	2
FY2015	8.9	1.7	1.7	5.3	3
FY2016	▲11.0	—	▲2.2	▲8.8	4
<b>Total</b>		<b>5.2</b>	<b>2.9</b>	<b>2.4</b>	<b>—</b>

(※) Amortize for five years from next recorded year

(Rounded down to the hundred million yen)

**(2) Maintenance**

(billion yen)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)	Breakdown
<b>Total</b>	<b>70.5</b>	<b>70.7</b>	<b>▲0.2</b>	
<b>Power source</b>	<b>30.7</b>	<b>36.7</b>	<b>▲5.9</b>	·Decrease in thermal power ▲6.9
<b>Electric power transport</b>	<b>38.0</b>	<b>32.4</b>	<b>5.6</b>	·Increase in distribution +5.4
<b>Others</b>	<b>1.7</b>	<b>1.5</b>	<b>0.1</b>	

(Rounded down to the hundred million yen)

**(3) Depreciation**

(billion yen)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)	Breakdown
<b>Total</b>	<b>69.0</b>	<b>70.1</b>	<b>▲1.0</b>	
<b>Power source</b>	<b>26.8</b>	<b>26.6</b>	<b>0.2</b>	
<b>Electric power transport</b>	<b>36.3</b>	<b>36.9</b>	<b>▲0.6</b>	
<b>Others</b>	<b>5.9</b>	<b>6.4</b>	<b>▲0.5</b>	

(Rounded down to the hundred million yen)

## 2. Procurement and Consumption of Fuel (in-house)

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### (1) Procurement volume

	Unit	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)
<b>Fuel oil</b> ※1	million liters	720	760	▲40
<b>Crude oil</b>	million liters	70	220	▲150
<b>Coal</b> ※2	thousand tons	4,470	4,540	▲70
<b>LNG</b> ※2	thousand tons	1,660	1,910	▲250

※1 : Internal combustion power plant included

※2 : Sales included

### (2) Consumption volume

	Unit	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)
<b>Fuel oil</b> ※3	million liters	700	800	▲100
<b>Crude oil</b>	million liters	100	200	▲100
<b>Coal</b>	thousand tons	4,340	3,980	360
<b>LNG</b>	thousand tons	1,410	1,640	▲230

※3 : Internal combustion power plant included

### 3. Capital Expenditure < Non-Consolidated >

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(billion yen)

	FY2017-3Q (A)	FY2016-3Q (B)	Difference (A-B)
<b>Total</b>	<b>94.0</b>	<b>117.1</b>	<b>▲23.0</b>
<b>Power Source</b>	<b>50.3</b>	<b>70.5</b>	<b>▲20.1</b>
<b>Electric Power Transport</b>	<b>33.7</b>	<b>34.8</b>	<b>▲1.1</b>
<b>Transmission</b>	<b>10.3</b>	<b>10.5</b>	<b>▲0.2</b>
<b>Transformation</b>	<b>8.3</b>	<b>10.3</b>	<b>▲2.0</b>
<b>Distribution</b>	<b>15.0</b>	<b>13.9</b>	<b>1.1</b>
<b>Nuclear Fuel</b>	<b>7.8</b>	<b>8.4</b>	<b>▲0.5</b>
<b>Others</b>	<b>2.0</b>	<b>3.3</b>	<b>▲1.2</b>

(※) Incidental Business Facilities Excluded

(Rounded down to the hundred million yen)

## 4. Interest-bearing debt and Interest Rate <Non-Consolidated> 19

### (1) Breakdown of Interest-bearing debt

(billion yen)

	End of FY2017-3Q (A)	End of FY2016 (B)	Difference (A-B)
Interest-bearing debt	1,943.5	1,918.5	24.9
Corporate bond	884.9	949.9	▲64.9
Long-term debt	925.4	894.5	30.9
Short-term debt	73.0	74.0	▲1.0
CP	60.0	—	60.0

(Rounded down to the hundred million yen)

### (2) Interest Rate

	FY2017-3Q	FY2016
Average	1.12%	1.18%
End of period	0.96%	1.14%



## 5. Diffusion Rate of Completely Electrical Housing and Electric Water Heater

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		Unit	FY2014	FY2015	FY2016	FY2017-3Q
Completely electrical housing introduced		Number of housing (thousands)	43	38	33	22
	Newly-constructed		21	20	18	13
	Remodeled ※1		22	18	15	10
The ratio of newly constructed electrical Housing		%	47.1	46.1	45.1	} 41.3 } 73.7 } 10.8
	Single homes	%	77.8	74.0	75.5 ※2	
	Housing complexes	%	13.7	14.4	13.0	
Household diffusion rate of completely electric homes		%	18.5	19.6	20.4	21.1
Electric water heater sales		thousands	56	52	51	34
	“Ecocute”		46	43	43	30
The diffusion rate of electric water heater		%	27.4	28.2	28.9	29.4
Electric Water Heater Contract Accounts (accumulated total)		Number of accounts (thousands)	897	929	957	978

(※1) “Remodeled” includes homes which were converted to all-electric by the replacement only of hot-water supply equipment and kitchen equipment.

(※2) Figures are as of the end of November, 2016.

(※3) Total amounts may not agree due to rounding off.

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