



Support documentation of
FY2013-3Q financial results

The Summary of Financial Results for FY2013-3Q (April 1 through December 31, 2012)

The Chugoku Electric Power Co., Inc.

January 31, 2013

In this report, the term “Fiscal Year 2013” describes the period which ending March 31, 2013.

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I . FY2013 3rd Quarter Financial Results

1. FY2013 -3Q Financial Results Summary

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■ Consolidated

billion yen

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Rate of change (A/B-1)
Operating revenues	883.5	846.8	36.6	4.3%
Operating income	▲1.8	45.3	▲47.2	—
Ordinary income	▲18.7	25.1	▲43.9	—
Net income	▲13.6	▲0.4	▲13.2	—

(Rounded down to the hundred million yen)

■ Non-consolidated

billion yen

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Rate of change (A/B-1)
Operating revenues	834.4	798.8	35.5	4.5%
Operating income	▲11.5	36.5	▲48.0	—
Ordinary income	▲24.6	19.5	▲44.1	—
Net income	▲16.2	▲1.1	▲15.0	—

(Rounded down to the hundred million yen)

2. Major Factors

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(1) Electricity Sales

- Electricity sales were 43.04 billion kWh, down 1.9% in comparison with the same period in the previous year.
- Lighting use decreased in comparison with the same period in the previous year due to reasons such as the influence of energy saving, despite the increase in cooling demand caused by the higher summer temperatures and the increase in heating demand caused by lower temperatures from November to the beginning of December.
(See p4, Average monthly temperature)
- Large-scale electricity decreased in comparison with the same period in the previous year due to reasons such as the decrease in "chemical" and "iron and steel" demand.

(billion kWh)

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Rate of change (A/B-1)
Total	43.04	43.89	▲0.85	▲1.9%
Other than eligible customers	14.81	14.91	▲0.10	▲0.7%
Lighting	13.04	13.08	▲0.04	▲0.3%
Low voltage	1.77	1.83	▲0.06	▲3.6%
Eligible customers ※	28.23	28.98	▲0.75	▲2.6%
Commercial	8.30	8.34	▲0.04	▲0.4%
Industrial	19.93	20.64	▲0.71	▲3.5%
Large-scale	16.65	17.29	▲0.64	▲3.7%

(※) Eligible customers: Demand for special high-tension or high-tension power reception with contracted power that is, in general, 50 kW or more.

(2) Supply Capacity

- Hydroelectric decreased due to the decreased water flow.
- Nuclear power decreased due to the stoppage of operations.
- Thermal and purchased power increased due to the stoppage of nuclear power operations and the increase in transmission of electricity to other electric power companies, despite the decrease in electricity sales volume.

(billion kWh)

		FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Rate of change (A/B-1)
Supply Capacity		47.33	48.03	▲0.70	▲1.5%
Own facilities	(Water Flow Rate)	(86.5%)	(117.6%)	(▲31.1%)	
	Hydroelectric	2.25	3.10	▲0.85	▲27.4%
	Thermal	30.28	26.74	3.54	13.2%
	(Capacity Factor)	(—)	(64.0%)	(▲64.0%)	
	Nuclear	—	5.41	▲5.41	—
	New energy sources	0.00	0.00	0.00	770.4%
Purchased power		17.30	15.04	2.26	15.0%
Interchanged power*		▲1.86	▲1.37	▲0.49	35.4%
Pumping use		▲0.64	▲0.89	0.25	▲27.2%

(※) Positive number indicates electricity received from other companies, negative number indicates electricity transmitted to other companies.

(3) Exchange rate, CIF

	Unit	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)
Exchange rate	¥ / \$	80	79	1
Crude oil prices (All Japan CIF)	\$ / b	114.0	113.1	0.9
Foreign coal prices (All Japan CIF)	\$ / t	129.1	142.5	▲13.4

(※) Crude oil prices and foreign coal prices in FY2013-3Q are assumption value of our company.

< Financial impact (Sensitivity) > (billion yen)

Exchange rate	(1¥ / \$)	5.4
Crude oil prices (All Japan CIF)	(1\$ / b)	2.9
Water flow rate	(1%)	0.6
Nuclear capacity factor	(1%)	1.6

※For the full year (ending March 31, 2013)

<Reference> Average monthly temperature (Hiroshima city) (°C)

	2012									
	Mar.	Apr.	May	Jun.	Jul.	Aug.	Spt.	Oct.	Nov.	Dec.
Average temperature	8.7	15.0	19.6	23.2	27.4	29.5	25.6	18.9	11.7	5.5
Difference from previous year	1.5	1.6	0.1	▲0.4	▲0.2	1.3	0.7	0.4	▲3.0	▲1.4
Difference from average year	▲0.4	0.3	0.3	0.2	0.3	1.3	1.2	0.6	▲0.8	▲2.0

3. Income Statement < Non-Consolidated >

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■ Revenue

(billion yen)

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Breakdown
Ordinary revenues	846.1	808.4	37.7	
Operating revenues	834.4	798.8	35.5	
Electricity sales	728.9	707.6	21.3	<ul style="list-style-type: none"> ▪ Decrease in electricity sales ▲13.6 ▪ Increase in revenue units +34.9 (Revenue from fuel cost adjustment system +26.3)
Lighting	282.5	273.8	8.6	
Commercial & industrial	446.4	433.8	12.6	
Sales to other companies, etc.	105.4	91.2	14.2	<ul style="list-style-type: none"> ▪ Increase in sales to other companies +4.9 ▪ Increase in incidental businesses +3.0
Other revenues	11.6	9.5	2.1	

(Rounded down to the hundred million yen)

■ Expense

(billion yen)

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Breakdown
Ordinary expense	870.8	788.8	81.9	
Operating expense	846.0	762.3	83.6	
Personnel	86.4	84.4	2.0	• Increase in retirement allowances +2.1
Material	441.1	369.9	71.2	• Decrease in capacity factor of nuclear power plant +76.8 • Decrease in water flow +14.0 • Lower yen rate +4.1
Fuel	276.9	220.6	56.2	• Higher CIF price LNG, Crude oil, etc. +16.9 • Lower CIF price Foreign coal ▲10.0
Purchased power	164.2	149.2	14.9	• Increase in capacity factor of coal & LNG power plant ▲25.1 • Decrease in electricity sales ▲13.7
Maintenance	83.8	68.3	15.4	• Increase in thermal power +9.4 • Increase in nuclear power +4.7
Depreciation	76.1	83.1	▲6.9	• Decrease caused by progress in the depreciation
Nuclear power back-end	4.5	9.9	▲5.4	• Decrease in nuclear power operating results
Others	153.7	146.4	7.3	• Increase in incidental businesses +2.6
Interests	18.3	19.2	▲0.9	
Other expenses	6.4	7.2	▲0.7	

(Rounded down to the hundred million yen)

Income, etc

(billion yen)

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Breakdown
Operating income	▲11.5	36.5	▲48.0	
Ordinary income	▲24.6	19.5	▲44.1	
Provision for drought	▲2.0	1.8	▲3.9	•Decrease in water flow rate
Provision for depreciation of nuclear power plant	1.0	6.8	▲5.8	
Income taxes, etc.	▲7.3	12.0	▲19.3	
Net income	▲16.2	▲1.1	▲15.0	

(Rounded down to the hundred million yen)

4. Balance Sheet < Consolidated >

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(billion yen)

	End of FY2013-3Q (A)	End of FY2012 (B)	Difference (A-B)	Breakdown
Assets	2,846.0	2,887.1	▲41.1	See Appendix : P17,18 Balance Sheet <Non-consolidated>
Electric utility fixed assets	1,398.1	1,433.4	▲35.3	
Construction in progress	557.9	544.2	13.6	
Liabilities	2,229.4	2,242.3	▲12.8	
Interest-bearing debt	1,773.5	1,756.0	17.5	
Provision for depreciation of nuclear power plant	66.7	65.7	1.0	
Total net assets	616.6	644.8	▲28.2	
Shareholders' equity	612.2	640.4	▲28.2	

(Rounded down to the hundred million yen)

5. Segment Information

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■ Comprehensive Energy Supply Business ※ (billion yen)

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Breakdown
Operating revenues	37.6	34.1	3.5	・Increase in LNG sales
Operating income	1.2	0.7	0.4	

(Rounded down to the hundred million yen)

(※) Comprehensive Energy Supply Business is run by The Chugoku Electric Power Company, Energia Solution and Service Company, and Power Engineering and Training Service. MIZUSHIMA LNG SALES COMPANY, MIZUSHIMA LNG COMPANY, and Okayama Pipeline Corporation (equity method affiliate) excluded.

■ Information and Telecommunications Business (billion yen)

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Breakdown
Operating revenues	28.0	27.1	0.9	・Increase in data processing business and corporate business.
Telecommunication business	21.9	21.4	0.4	
Operating income	5.0	4.2	0.7	
Telecommunication business	4.7	4.1	0.5	

(Rounded down to the hundred million yen)

Ⅱ . Performance Outlook for FY2013

1. Performance Outlook for FY2013

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■ Consolidated

billion yen

	Current forecasts (A)	FY2012 (B)	Difference (A-B)
Operating revenues	1,196.0	1,181.3	14.6
Operating income	▲14.0	55.0	▲69.0
Ordinary income	▲38.0	29.8	▲67.8
Net income	▲28.0	2.4	▲30.4

(Rounded down to the hundred million yen)

■ Non-consolidated

billion yen

	Current forecasts (A)	FY2012 (B)	Difference (A-B)
Operating revenues	1,127.0	1,115.7	11.2
Operating income	▲25.0	43.0	▲68.0
Ordinary income	▲47.0	20.3	▲67.3
Net income	▲33.0	▲1.3	▲31.6

(Rounded down to the hundred million yen)

■ Factors for change in non-consolidated ordinary income

(Decreased ▲67.3 billion yen from the previous year)

(billion yen)

Factors	Difference	Breakdown
Increase in material cost	Approx. ▲65.0	<ul style="list-style-type: none"> · Decrease in capacity factor of nuclear power plant ▲84.0 · Increase in capacity factor of coal & LNG power plant +21.0 ,etc

■ Major Factors

		Current forecasts (A)	FY2012 (B)
Electricity Sales	(billion kWh)	Approx. 58.7	60.07
Large-scale	(billion kWh)	Approx. 22.0	22.70
Exchange rate	(¥ / \$)	Approx. 82	79
Crude oil prices (All Japan CIF)	(\$ / b)	Approx. 114	114.2
Nuclear capacity factor	(%)	—	52.6
Water flow rate	(%)	Approx. 90	114.7

- We have not revised the forecasts of dividends previously announced on October 31, 2012.
- We intend to continue with stable dividends of 50 yen per share for fiscal year 2012.

< Dividends >

		FY2013	FY2012
Dividends per share	Interim dividends	¥25	¥25
	Year-end dividends	¥25 (Forecasts)	¥25
	Total	¥50 (Forecasts)	¥50

3. Segment Information

■ Performance Outlook of Comprehensive Energy Supply Business

(billion yen)

	Current forecasts (A)	FY2012 (B)	Difference (A-B)
Operating revenues	51.4	46.1	5.3
Operating income	1.4	1.0	0.4

(Rounded down to the hundred million yen)

■ Performance Outlook of Information and Telecommunications Business

(billion yen)

	Current forecasts (A)	FY2012 (B)	Difference (A-B)
Operating revenues	38.7	37.6	1.1
Telecommunication business	29.3	28.8	0.5
Operating income	6.1	5.8	0.3
Telecommunication business	5.6	5.4	0.2

(Rounded down to the hundred million yen)

III. Appendix

1. Operating revenues < Non-Consolidated >

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(1) Personnel

(billion yen)

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Breakdown
Total	86.4	84.4	2.0	
Retirement allowances	10.9	8.8	2.1	•Increase in actuarial difference depreciation +2.7

(Rounded down to the hundred million yen)

Actuarial Difference

(billion yen)

	Recorded amount	FY2012 amount of amortization	FY2013 forecasts		
			Amount of amortization	Balance of non-amortization	Non-amortization years
FY2007	18.5	3.7	—	—	—
FY2008	▲21.0	▲4.2	▲4.2	—	—
FY2009	▲25.4	▲5.0	▲5.0	▲5.0	1
FY2010	22.1	4.4	4.4	8.8	2
FY2011	0.1	0.0	0.0	0.0	3
FY2012	▲0.1	—	▲0.0	▲0.0	4
Total	▲5.6	▲1.1	▲4.8	3.8	—

(Rounded down to the hundred million yen)

(※) Amortize for five years from the next recorded year

(2) Maintenance

(billion yen)

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Breakdown
Total	83.8	68.3	15.4	
Power source	49.6	35.5	14.1	<ul style="list-style-type: none"> ▪ Increase in thermal power +9.4 ▪ Increase in nuclear power +4.7
Electric power transport	32.3	31.2	1.1	
Others	1.7	1.5	0.2	

(Rounded down to the hundred million yen)

(3) Depreciation

(billion yen)

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)	Breakdown
Total	76.1	83.1	▲6.9	▪ Decrease caused by progress in the depreciation
Power source	28.3	32.0	▲3.7	
Electric power transport	40.7	43.1	▲2.4	
Others	7.1	7.9	▲0.8	

(※) Electric business operating expense

(Rounded down to the hundred million yen)

2. Procurement and Consumption of Fuel

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■ Procurement volume

	Unit	FY2013-3Q	FY2012-3Q
Fuel oil ※1	million liters	1,000	960
Crude oil	million liters	950	570
Coal ※2	thousand tons	4,680	4,310
LNG ※2	thousand tons	1,840	1,840

※1 : Internal combustion power plant included

※2 : Sales included

(Rounded down to the ten million liters and the ten thousand tons)

■ Consumption volume

	Unit	FY2013-3Q	FY2012-3Q
Fuel oil ※3	million liters	1,000	920
Crude oil	million liters	940	540
Coal	thousand tons	4,090	3,920
LNG	thousand tons	1,490	1,340

※3 : Internal combustion power plant included

(Rounded down to the ten million liters and the ten thousand tons)

3. Balance Sheet < Non-Consolidated >

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Assets

(billion yen)

	End of FY2013-3Q (A)	End of FY2012 (B)	Difference (A-B)	Breakdown
Total	2,664.0	2,688.9	▲24.8	
Fixed assets	2,440.8	2,463.5	▲22.7	
Electric utility fixed assets	1,435.7	1,471.8	▲36.0	<ul style="list-style-type: none"> ▪ Asset capitalization +45.5 ▪ Depreciation ▲76.1 (Accumulated depreciation rate 76.0%) ▪ Retirement, etc. ▲5.4 <ul style="list-style-type: none"> ▪ Decrease in trust funds for reprocessing of irradiated nuclear fuel
Incidental business fixed assets	0.8	0.8	▲0.0	
Non-business fixed assets	4.7	5.6	▲0.8	
Construction in progress	562.9	549.2	13.7	
Nuclear fuel	176.4	166.1	10.3	
Others	260.1	269.9	▲9.7	
Current assets	223.2	225.4	▲2.1	

(Rounded down to the hundred million yen)

■ Liabilities and Net Assets

(billion yen)

	End of FY2013-3Q (A)	End of FY2012 (B)	Difference (A-B)	Breakdown			
Total	2,664.0	2,688.9	▲24.8	<Breakdown of interest-bearing debt>			
Liabilities	2,182.7	2,174.2	8.4		End of FY2013- 3Q	End of FY2012	Difference
Long-term liabilities	1,611.8	1,707.8	▲95.9	Corporate bond	874.9	889.9	▲14.9
Current liabilities	504.1	398.6	105.5	Long-term debt	768.8	735.0	33.7
Provision for drought	—	2.0	▲2.0	Short-term debt	76.1	68.5	7.5
Provision for depreciation of nuclear power plant	66.7	65.7	1.0	CP	35.0	18.0	17.0
Lease obligations	—	—	—	Lease obligations	—	—	—
Net Assets	481.3	514.6	▲33.3	Total	1,754.9	1,711.6	43.3
Common stock	185.5	185.5	—	<ul style="list-style-type: none"> • Dividend ▲18.1 • Net income of FY2013-3Q ▲16.2 			
Capital surplus	16.7	16.7	▲0.0				
Retained earnings	287.4	321.8	▲34.3				
Treasury stock	▲14.4	▲14.4	▲0.0				
Net unrealized holding gains on securities, etc.	6.0	4.9	1.0				

(Rounded down to the hundred million yen)

4. Capital Expenditure < Non-Consolidated >

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(billion yen)

	FY2013-3Q (A)	FY2012-3Q (B)	Difference (A-B)
Total	72.1	95.9	▲23.7
Power Source	29.4	55.2	▲25.8
Electric Power	24.8	22.5	2.3
Transmission	7.3	7.1	0.1
Transformation	7.6	6.9	0.6
Distribution	9.9	8.4	1.4
Nuclear Fuel	13.1	11.4	1.6
Others	4.7	6.5	▲1.8

(※) Incidental Business Facilities Excluded

(Rounded down to the hundred million yen)

■ Financial Index

(billion yen)

		End of FY2013-3Q	End of FY2012
Consolidated	Interest-bearing debt	1,773.5	1,756.0
	Exclude lease obligations	1,763.0	1,744.7
	Shareholders' equity ratio	21.5 %	22.2 %
Non- consolidated	Interest-bearing debt	1,754.9	1,711.6
	Exclude lease obligations	1,754.9	1,711.6
	Shareholders' equity ratio	18.1 %	19.1%

■ Interest Rate (Non-Consolidated)

	FY2013-3Q	FY2012
Average	1.49 %	1.54 %
End of period	1.45 %	1.53 %

6. Diffusion Rate of Completely Electrical Housing and Electric Water Heater

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	Unit	FY2010 Results	FY2011 Results	FY2012 Results	FY2013-3Q Results
Completely electrical housing introduced		57	55	46	33
Newly-constructed	Number of housing (Thousand)	18	19	21	15
Remodeled ※1		40	35	26	18
The ratio of newly constructed electrical Housing	%	49.7	52.3	51.6	{ 50.6 ※2 79.5 19.9
Single homes	%	82.9	82.4	80.4	
Housing complexes	%	11.6	13.0	18.5	
Household diffusion rate of completely electric homes	%	13.5	15.1	16.4	17.4
Electric water heater sales	thousand	67.6	66.8	60.1	42.1
“Ecocute”		46.6	49.4	44.9	33.2
The diffusion rate of electric water heater	%	23.3	24.7	25.7	26.6
Electric Water Heater Contract Accounts (accumulated total)	Number of accounts (Thousand)	737.8	785.3	825.2	853.6

Note : Total amounts may not agree due to rounding off.

(※1) "Remodeled" includes homes which were converted to all-electric by the replacement only of hot-water supply equipment and kitchen equipment.

(※2) Figures are in end of November, 2012.

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